



What is BOMA International?

The Building Owners and Managers Association (BOMA) International is an international federation of more than 100 local associations and affiliated organizations. Founded in 1907, its 18,000-plus members own or manage more than 9 billion square feet of commercial properties. BOMA International's mission is to enhance the human, intellectual and physical assets of the commercial real estate industry through advocacy, education, research, standards and information.

BOMA International is a primary source of information on office building development, leasing, building operating costs, energy consumption patterns, local and national building codes, legislation, occupancy statistics and technological developments. Throughout BOMA International's long history, its goal has always focused on actively and responsibly representing and promoting the interests of the commercial real estate industry through effective leadership and advocacy, through the collection, analysis and dissemination of information and through professional development.

Who are BOMA International's Members?

BOMA International's members are building owners, managers, developers, leasing professionals, medical office building managers, corporate facility managers, asset managers, and the providers of the products and services needed to operate commercial properties.

Collectively, BOMA members own or manage more than nine billion square feet of commercial properties, including more than 80 percent of the prime office space in North America!

More than 80 percent of individual members have annual operating budgets exceeding \$1 million, while more than 75 percent of individual members are responsible for multiple buildings.

For more information about how you can benefit by becoming a NAM, contact:

Vicki Cummins

Phone: 888-777-6956

Fax: 856-435-8406

vcummins@showmgt.com

www.boma.org

National Associate Membership (NAM)

Become a NAM for only \$1,195

In discounts alone, NAMs save more than the annual membership fee!

- Connect with your market and develop relationships with commercial real estate executives
- Become involved with the oldest and largest association representing commercial real estate
- Access decision-makers who own or manage more than 9 billion square feet of commercial properties

What Is Included in a National Associate Membership?

Become a National Associate Member and receive the following:

Direct Mail Opportunities

- Mailing list for one-time use (per year) so you can reach nearly 18,000-plus members of BOMA International. A \$1,000 value! (Use must be pre-approved)

Publicity

- Free product/service listing and cross index in BOMA's annual *Buyers' Guide and Yellow Pages* included in:
 - BOMA's website www.boma.org – with a link to your company's website
 - BOMA's annual *Membership Directory*
- Preferential opportunity for placement of product/service description in the monthly Buyers' Guide column of *The BOMA Magazine* to inform the readers of your solutions and expand your marketing reach

Opportunities at the BOMA International Conference

- \$500 discount per 10x10 booth at The Every Building Show™
- Increased priority for exhibit space selection
- Access to sponsorship opportunities to gain increased visibility
- Attendance at the networking reception with BOMA executives and industry leaders

Industry Research

- Complimentary subscription to BOMA International's annual *Experience Exchange Report* which includes operating income and expense data representing thousands of buildings and is considered commercial real estate's top benchmarking tool—use it for a competitive sales advantage when preparing bids and proposals

More Valuable Benefits, Including:

- Gain advance industry information through your subscription to *The BOMA Magazine*
- Obtain member-only discounts on education seminars and the purchase of BOMA publications
- Receive representation on the BOMA International Board of Governors
- Meet face-to-face with BOMA International leadership and other commercial real estate executives throughout the year, including participation in the round table discussion group at the BOMA International Winter Business Meeting
- Be eligible to join BOMA International committees and provide/receive insight alongside other BOMA members

How Do You Qualify?

You Meet All Three of the Following Criteria:

- You are a manufacturer, supplier or distributor to the commercial real estate industry
- You conduct business on a regional or national basis
- You hold membership in at least one BOMA local association

BOMA NATIONAL ASSOCIATE MEMBERSHIP APPLICATION

Annual corporate dues for National Associate Membership: \$1,195.00. This fee includes two company representatives. Please note that acceptance of your application for National Associate Membership is dependent upon membership in at least one of BOMA's Local Associations*.

To join, complete this application and send to BOMA International along with your dues payment and camera-ready corporate logo.

APPLICANT INFORMATION (PLEASE TYPE OR PRINT)

COMPANY NAME

ADDRESS

CITY

STATE/PROVINCE

9 DIGIT ZIP/POSTAL CODE

COUNTRY

TELEPHONE

FAX

INTERNET E-MAIL ADDRESS

CORPORATE REPRESENTATIVES

PRIMARY REPRESENTATIVE

TITLE

ADDITIONAL REPRESENTATIVE

TITLE

PRODUCTS/SERVICES DESCRIPTION

PLEASE DESCRIBE THE PRODUCT/SERVICE YOU OFFER. (50 WORD MAXIMUM, ATTACH A SEPARATE SHEET IF NECESSARY)

TERRITORY (CHECK ALL APPLICABLE)

U.S. - NATIONWIDE

CANADA

INTERNATIONAL

OTHER: _____

BOMA REFERENCE INFORMATION

LIST LOCAL BOMA ASSOCIATIONS WHERE YOU HOLD MEMBERSHIP (WILL BE VERIFIED):

HOW DID YOU FIND OUT ABOUT BOMA?

PLEASE FORWARD INFORMATION ON:

MAILING LIST ORDERS

EXHIBIT DISCOUNTS

ADVERTISING SAVINGS

SPONSORSHIP OPPORTUNITIES

APPLICANT SIGNATURE

I hereby request National Associate Membership in BOMA International:

COMPANY REPRESENTATIVE SIGNATURE

DATE OF APPLICATION

PLEASE SEND COMPLETED APPLICATION, DUES PAYMENT, AND COMPANY LOGO TO:

BUILDING OWNERS AND MANAGERS ASSOCIATION (BOMA) INTERNATIONAL
1101 15th Street, NW, SUITE 800
WASHINGTON, DC 20005
PHONE 202-408-2662 • FAX 202-326-6377 • www.boma.org

Note: A percentage of your dues payment to BOMA International is deductible for federal income tax purposes as an ordinary and necessary business expense. Contributions or gifts to BOMA International are not deductible as charitable contributions. Please contact BOMA International for the appropriate deductible dues percentage.

* For a complete list of BOMA Local Associations, please contact the BOMA International Membership Department at: 202-326-6361
Building Owners and Managers Association International • 1101 15th Street, NW, Suite 800 • Washington, DC 20005

