

## Stephen N. Picarde President, PI Midlantic

Steve Picarde is President of PI Midlantic, a ten person management consulting firm based in Annapolis Maryland. Founded by Steve in 1985, PI Midlantic builds high performance organizations by applying proven systems in the areas of selection, organizational development ,sales assessment and training. Steve is an exclusive licensee of the Predictive Index Program.

Steve and his team partner with 250 companies internationally; from Fortune 500's to 8 person start-ups. PI Midlantic's client list includes Penn State Hospitality, Sunrise Senior Living, Mandarin Oriental Hotels, Cort Business Services, The New Orleans Hornets and The Biltmore to name a few.

Prior to founding PI Midlantic, Steve was a principle in Scheduling Dynamics, a Chicago based consulting firm. Before that Steve was Director of Management Planning for Dart Drug Stores

Steve Picarde holds a BS Pharmacy from Northeastern University, Boston and graduate work at The George Washington University, Washington, DC. He sits on three corporate boards and several community boards. Steve authors articles for several trade publications.

In addition to conducting PI Management workshops, Steve maintains an active executive coaching practice and is a frequent speaker. While he loves the work, he is most proud of his family, and the many friends he's made among his clients around the world. He is often found playing tennis, golfing, boating or cycling. None of them particularly well.

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